



ITCS-WebClock **VENDOR OF CHOICE** - Independent Study

WEIGHTED SCORING MODEL (Best Possible Score: 170)

Criteria	Weight	ITCS		ADP		Kronos	
		Score	Total	Score	Total	Score	Total
Decrease Employee Resources	10	5	50	4	40	3	30
Lessen Human Error	7	4	28	3	21	2	14
Decrease Need To Locate Employees	5	3	15	2	10	2	10
Expandability/Maintenance Costs	8	5	40	2	16	2	16
Increase Savings	4	5	20	4	16	3	12
		Total	153	Total	103	Total	82

INDEPENDENT STUDY RESULTS (ATTENDANCE SOLUTIONS):

A potential client consisting of 6000 employees retained **Penn State University** to recommend a time and attendance solution for their organization. PSU recommend the ITCS-WebClock as their solution. Below is a matrix outlining the ratings for the top 3 of 14 selected as a viable solution. The best possible score is 170. ITCS played no other role in the assessment other then providing the information requested by the university and access to the demonstration system.

PSU: "For each scenario, a score was given to each criterion. The scores range from "1" to "5". The higher the score, the better that scenario meets the criteria. Each score was then multiplied against its corresponding weight for a total. All totals were added and then final numbers were compared. ADP had a final number of 103, Kronos had an 82, and ITCS had a final total of 153. The final numbers aided in the selection of a scenario for recommendation."

... To provide *the client* with the best possible vendor product, **ITCS was chosen as the vendor of choice**. Their product, WebClock, will meet all needs of *the client*. This vendor also has the ability to add on to the application to tailor it to meet any additional needs that *the client* may have. The WebClock also proved to be the least expensive of the final three vendors .. *(the only alteration is the client name has been removed from this paragraph and noted in italics)*

Please contact us for more information.

OPERATIONS SUMMARY:

ITCS is a leading provider of Web Based Time and Attendance Systems, established in 1998. ITCS is committed to providing the highest quality technology products and services to enable their customer's success.

ITCS-WebClock is implemented in most industries and has 1000's of licensed users. ITCS-WebClock is in 6 countries globally. ITCS broad industry scope consists of; Medical, Financial, Legal, Manufacturing, Retail, Large International Airport Services and more. ITCS-WebClock offers standard payroll interfaces with the major payroll providers and accounting software; workforce management, scheduling, time off requests, job costing and more features.

ITCS is an emerging attendance solution company recognizing high growth statistics through 2005.

Years in Business:

8 Years

Operations:

- Windows 2000 Server
- ColdFusion / MS-SQL Server
- 24/7 99.9% availability
- Daily Backups
- SAS 70 Certified operations
- Sprint OCR 48 Network

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